

Interactive Gross Margin (IGM) application

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Topics

- Basic Informations
- Benefits of the IGM-Application
- Features in IGM-Application
- Live presentation
- Prospects for IGM

IGM – Interaktive Gross Margin application

- Url: <https://idb.agrarforschung.at/>

The screenshot displays the 'IGM - Interaktive Deckungsbeiträge und Kalkulationsdaten' web application. The interface is organized into several sections for selecting farming activities:

- Konventionelle Verfahren** (Conventional Methods):
 - Hinterrücksaat** (Backseeding)
 - Futterbau / Substraterzeugung** (Forage production / Substrate production)
 - Ackerfruchtbau** (Arable crop production):
 - Silomais (Silage maize)
 - Maiskornstige (Maize grain stover)
 - Grünland** (Pasture):
 - Weide (Pasture)
 - Grassilage (Grass silage)
 - Heuerzeugung (Hay production)
 - Marktfreuchtbau** (Market crop production)
 - Getreide** (Grain):
 - Winterweizen (Winter wheat)
 - Sommerweizen (Summer wheat)
 - Dinkel (Spelt)
 - Wintergerste (Winter barley)
 - Sommergerste (Summer barley)
 - Triticale
 - Winterroggen (Winter rye)
 - Hafer (Oats)
 - Körnermais (Grain maize)
 - Raps (Rapeseed)
 - Ölfrucht** (Oil crop):
 - Raps (Rapeseed)
 - Ölsäbchen (Oilseed rape)
 - Sonnenblumen (Sunflower)
 - Einjährige** (Annual crops):
 - Körnererbse (Grain pea)
 - Ackerbohnen (Field beans)
 - Sojabohnen (Soybeans)
 - Starkfrucht** (High-moisture crops):
 - Zuckerrüben (Sugar beets)
 - Speisekartoffeln (Food potatoes)
 - Stärkekartoffeln (Starch potatoes)
 - Zwischenfrucht / Stillelegung** (Cover crop / Fallow):
 - Begrünung (Covering)
 - Bioversäti/Ackerbrache (Biofertilization / Fallow)
- Weinbau** (Viticulture):
 - Traubenproduktion (Grape production)
 - Fasewein (Wool wine)
 - Wein Flaschenfüllung (Wine bottling)
- Tierhaltung** (Livestock raising):
 - Milchkuhhaltung** (Dairy farming):
 - Milchkuhhaltung (Dairy farming)
 - Kalbenaufzucht (Calf rearing)
 - Kabinenaufzucht (Cabin rearing)
 - Stiermast (Steer fattening)
 - Schaffhaltung** (Sheep raising):
 - Mutterschaffhaltung (Ewe rearing)
 - Milchschaffhaltung (Milk sheep rearing)
 - Leggehennenhaltung** (Poultry raising):
 - Leggehennenhaltung (Poultry rearing)
 - Mutterkuhhaltung** (Breeder cow rearing)
 - Pferdehaltung** (Horse rearing):
 - Einstellpferdehaltung (Stable horse rearing)

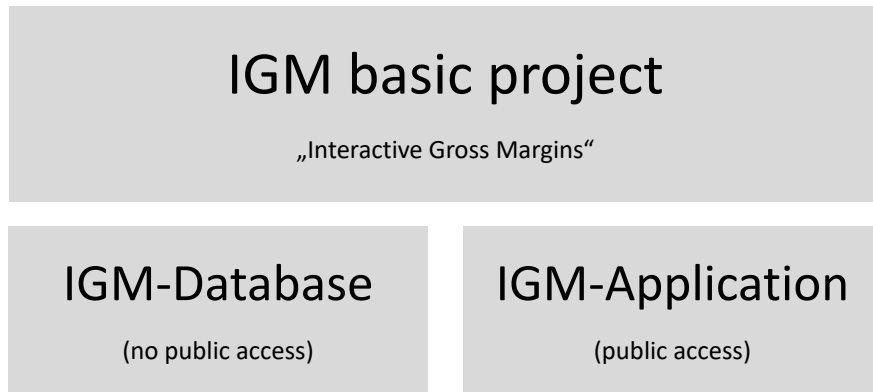
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IGM - Interactive Gross Margins and calculation datas

- Onlinetool for calculation of Gross Margins - interactive
- For different branches of farm activities (conventional and organic farming systems)
 - Crop farming (21 conventional, 17 organic)
 - Cattle husbandry (5 conv., 5 org.)
 - Sheep and goat husbandry
 - Pig farming
 - horsekeeping
 - Laying hens
 - Fodder production (5 conv., 3 org.)
 - Vineyards
- Preset with default values, but individually adaptable
- Programmed, updated by BAB
- Replaced the catalogue for Gross Margins last published in 2008

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IGM-Project structure



IDB-Project status

IGM Basic project (ab 2010)		
IGM 1 = old version (2010-2023)	IGM 2 = new version (ab 2022)	Storage old version
<p>First development by IGM project team of BAB in cooperation with LfL Bavaria</p> <p>Activities: crops, animal husbandry, fodder crops, viticulture – conventional and organic farming</p> <p>Programming: Java, JavaScript</p>	<p>Further development by WG Simulation and IGM project team of BAB</p> <p>First crop activities published in Q1-2022, successive additional activities until full implementation in Q1-2023</p> <p>Programming: Angular</p> <p>Link: https://idb.agrarforschung.at/</p>	<p>Old version of IGM on legacy available</p>
BAB-Grundlagenprojekt „IDB“ (BAB 015/10)	BAB-Grundlagenprojekt „IDB“ (BAB 015/10) und EIP-Projekt „Einkommensstabilisierung“ (BAB 031/19)	

BAB-Basic Project „IGM“

Basic Project - IGM

Title: „Interactive Gross Margins and calculation datas“
 Nummer: [BAB 015/10](#)
 Duration: 2010-ongoing
 Links: <https://idb.agrarforschung.at>

Team

IGM Basic Project – Management

GAHLEITNER Gerhard (gerhard.gahleitner@bab.gv.at)

Sub project IGM-Data base – Management

LINDER Siegbert (siegbert.linder@bab.gv.at)

IGM-Project team – Collaboration

GAHLEITNER Gerhard
 HAMBRUSCH Josef
 HORVATH Monika
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 LINDER Siegbert
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 SKIDMORE Thomas
 STELZER Christoph
 WEIGL Martin

Benefit of the IGM Application?

- ✓ Support for farm management, education, consulting, science, etc.
- ✓ Basis for profitability calculations and farm planning
- ✓ Contribution margins adaptable to the individual farm (interactive)
- ✓ Comparison of the competitiveness of crops
- ✓ Crop rotation planning
- ✓ Gross margin developments over several years
- ✓ Linkage with calculation programmes for the entire holding (needed for Application for investment support)
- ✓ Continuous updating and maintenance
- ✓ Free of costs and advertising

Highlights

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- ✓ Offers readily-available calculations and datas
- ✓ relies on a simple concept (gross margin = revenue – variable costs)
- ✓ is interactive and highly flexible
- ✓ offers a user-friendly interface, documentation and export options
- ✓ Each activity is populated with default values (averages of the selected area in the selected observation period and subject to the chosen variant)
- ✓ Most datas can be overwritten to tailor the calculation to a specific problem statement
- ✓ The IGM data are updated periodically

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Possible Analyses

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- ✓ analysing situations of the present, the past and the future
- ✓ scenario analyses (e.g. best, worst or most likely case)
- ✓ calculating gross margins of a crop sequence
- ✓ analysing changes in management or the farming environment
- ✓ calculating expected gross margins of innovation

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New features in IGM 2



- ✓ Default settings for all activities (e. g. observation period, region, settings regarding VAT)
- ✓ Setup of new masks, functions, modules and interfaces
- ✓ Broadening the period of observation and the database
- ✓ Adaptation of the activities to changed framework conditions
- ✓ Planning of crop rotation (with scenario analyses)
- ✓ Extension of evaluation possibilities (time series, graphic output)
- ✓ Saving and later reprocessing of activities

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Live presentation of IGM application



Foto: Karin Heinschink

Implementation of new activities

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- ✓ Preparation of a calculation template in EXCEL
 - ✓ Reviewed by experts
 - ✓ Collection of sources for default values
- ✓ Programmed by IT experts
- ✓ Tested by BAB and experts
- ✓ Release

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Prospects for IGM

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- ✓ Programming of new activities
 - ✓ Crop production, animal husbandry
- ✓ Periodical update – prices, yields
- ✓ Review of possible new features
 - ✓ Humus balance?
 - ✓ Greenhouse gas emissions?
- ✓ Etc.

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